

DEVELOPMENT FORUM

2015 Architecture Schools
Advancement Development Forum

DEVELOPMENT FORUM

AGENDA

Wednesday | May 13, 2015

Location

Georgia World Congress Centre | Room 305
285 Andrew Young Int. Blvd NW, Atlanta, GA 30303

8:30-9:15am

Breakfast

9:15-10:30am

WHERE ARE WE NOW?

A conversation to learn from each other on a variety of topics

10:30-10:45am

Break

10:45-12:00pm

WORKING WITH THE UNIVERSITY

Presenter: Phil Spessard, Associate Vice President of
Development, Georgia Institute of Technology

Facilitators: Susan Sanders, Director of Development
Georgia Institute of Technology

12:00-1:15pm

Lunch

1:15-2:30pm

HOW TO HANDLE REJECTION — Not Taking no for an Answer

Facilitators: Dara Hosey, Development Manager
Auburn University

2:30-2:45pm

Break

2:45-4:00pm

INFORMATION SESSION

Take Away, Highlights, Next Steps and ...

4:00-5:00pm

Reception